



Hailo US

Tower Equipment Manufacturer



3/19/2013

Brief Overview:

- Set up in Germany 1947 – Headquarters is in Germany.
- The company is a family owned company – 3rd Generation.
- Hailo accommodates wind turbine manufacturers globally.
- Manufacturing facilities: Europe ,North America, South America & Asia.
- We manufacture for:































, etc.

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Hailo LLC, Elberton Georgia



- Relocation to Georgia in November 2011
- 50+ employees 14 office 36 factory personnel
- 80,000 square foot production floor
- Machinery:
 - CNC Laser cutting machine (Bystronic ,6000Watt)
 - CNC Press Brake (Bystronic, 16 feet)
 - CNC Press Brake (Bystronic, 8 feet)
 - 12 welding stations 3 shifts (Aluminum + steel)
 - Full Machine shop Capability
- Capacity Feb 2013
- : ~300-400 mechanical tower sets per year

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Core business: SKS (System Kit Supply)



- Platforms (steel + alum)
- Railings (steel + alum)
- Aluminum ladders
- Service Lifts (rope and ladder guided)
- Fall arrest systems (rail and rope)
- Electrical equipment (lighting)
- Cable ladders
- Ladder brackets
- Beam structures
- Procurement service for design related components



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Hailo – System Kit Supply (SKS)

PRODUCTION

Bystronic Bystar 4020 – 6kW

Tower Output Rate
400/year*



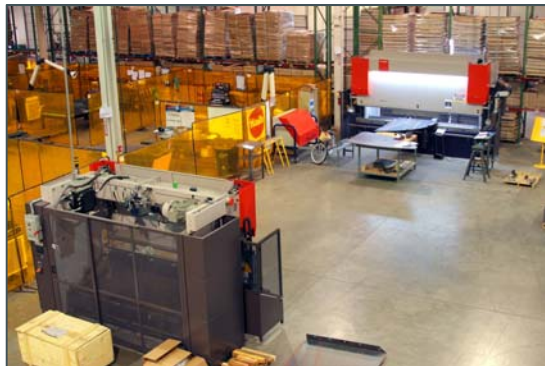
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Hailo – System Kit Supply (SKS)

PRODUCTION

Bystronic Xpert 250/150 – Brake

Tower Output Rate
400/year*



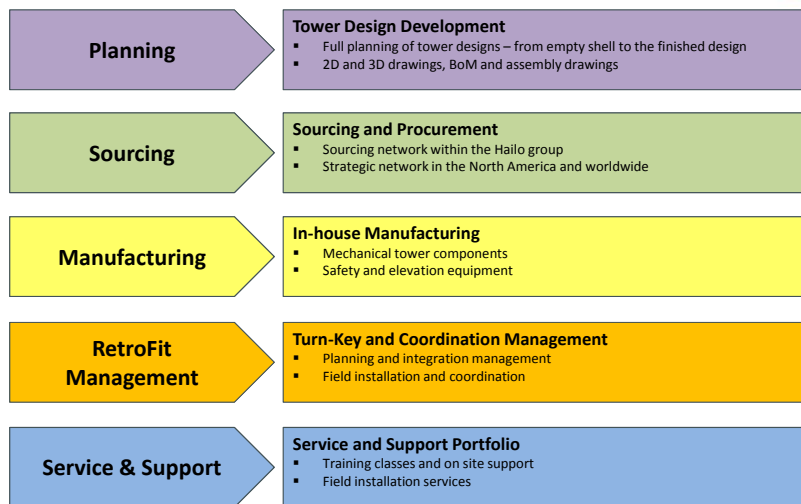
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Hailo – System Kit Supply (SKS)

PRODUCTION Miller 350P Welding Stations 12 Stations Tower Output Rate 400/year*



Hailo US – Current capabilities



Competitive price, reliable, high quality, fast and flexible



➤ Facilities in USA, South America, Asia and Europe

1. Climbing ladders
2. Safety fall arrest systems,
3. Service lifts,
4. Platforms, handrails, weld lugs,
5. Electric/lamps, holder/brackets,
6. Tower doors and stairs.
7. Tower retrofitting

The No.1 in USA for ladders in wind towers*.

➤ Thanks for using our ladder in your tower!

*About 60% market share

PROFESSIONAL

Hailo - Experts in ladder technology

- We specialize in ladder development and production and are a guarantee for excellent quality
- We build ladders for industrial use including those for above ground and below ground technology
- We are leaders in ladder innovation with new technologies, construction and product ideas being invented constantly
- Safety is our biggest concern. Our products are developed, manufactured and tested according to ANSI, OSHA and CSA standards
- Products are manufactured in the USA
- And last but not least: Hailo safety and quality mean success

Hailo LLC is proud to be involved in the following organizations:







PROFESSIONAL

Hailo

Aluminum Ladder

6063 Heat Treated Aluminum



Aluminum Ladder

- Center-to-Center rung distance: 11" (280 mm)
- 6063 Heat Treated Aluminum
- Weight rated up to 320 lbs
- Can be customized to any length
- Width available from 15" (390mm) to 20.5" (520mm)
- Can be used with Hailo fall protection systems

Made in America

Hailo LLC • 91-1 Gable Drive • Holbrook, NY 11761 • Phone: (837) 800-0800 • Fax: (837) 800-0805 • www.hailo.us • email: sales@hailo.us

➤ Example for high quality: one of the best wind turbine manufacturer in customer satisfaction uses our ladder and safety rail system in USA.

PROFESSIONAL

Hailo

H50

Rail-Guided Fall Arrest System



FALL PROTECTION H50

- The H50 rail-guided fall arrest system is designed as a safety device when using rungs ladders and climb assists. Fall arrest systems are a mandatory requirement for any application with a fall distance of more than 3m/9.84ft (above or below ground). Meets the requirements of:
- ANSI Z359.1 - 1992,
- OSHA 1910.66 and
- CSA Z259.2.1-98

The H50 Fall Arrest System consists of:

- Aluminum ladder with accessories
- Guide rail for above ground or below ground systems
- Lockable Barrier
- SPL 50 Fall Arrestor
- Rising Platforms
- Empty Power

Fall Arrestor with Integrated Shock Absorber

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PROFESSIONAL

Hailo

H9.5

Cable-Guided Fall Arrest System



FALL PROTECTION H9.5

- Cable-guided centrally along the ladder
- Available in galvanized or stainless steel
- Meets the requirements of:
- ANSI Z359.1 - 1992 and
- OSHA 1910.66
- Easy installation
- Light weight
- Ergonomic design
- No maintenance required
- Can be retrofitted to any steel or aluminum ladder
- Designed and manufactured in the USA

Fall Arrestor with Integrated Shock Absorber

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Durable and safe

Do you have a customer who wants to retrofit his tower with a lift?
No problem, please contact us.



Cable guided lift



Ladder guided lift





Thanks for your time and consideration

Competitive price

Durable Products

Fast

High Quality

Reliable

**Facilities in USA, Asia
South America and
Europe.**

Please contact:
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